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BUILDERS NAVIGATE TARIFF UNCERTAINTY, HIGH COSTS

General contractors say that preconstruction and collaboration are essential to success in today's market.

By Kristin Harlow

COOPER GROUP BROKERS \$8.8 MILLION SALE OF MEDICAL OFFICE BUILDING

CHAGRIN FALLS, OHIO — The Cooper Commercial Investment Group has brokered the \$8.8 million sale of the Winbury Professional & Medical Center in the Cleveland suburb of Chagrin Falls. The 54,505-square-foot medical office building features landscaped grounds, private entrances and a conference room. Dan Cooper of Cooper Group represented the seller, a local real estate investment group

out of Cleveland. The private West Coast-based buying group purchased the asset at 98 percent of the list price and \$168 per square foot.