

midwest

REAL ESTATE NEWS®

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BEST OF THE BEST 2012



28 NAI MLG Commercial

Commercial Real Estate Services Worldwide

NAI MLG Commercial

13400 Bishop's Lane
Brookfield, WI 53005
Phone: 262.797.9400
Fax: 262.797.8940

Website: www.nmlgcommercial.com

Officers: Bruce Westling, President; John J. Malloy, COO & CFO & Principal

Offices: Appleton, Brookfield, Madison, Milwaukee, WI

Total Leasing Transactions/Investment Sales: \$132,586,895

Leasing Transactions: \$60,926,852

Investment Transactions: \$71,660,042

Number of Leases: 269

Sq. Ft. of Transactions: 20,973,179

Projects: Gold's Gym / Hales Corners Plaza, Hales Corners, WI (Retail); Delphi Global, Oak Creek, WI (Industrial); City Center / Kohn Law Firms S.C., Milwaukee, WI (Office)

29 NAI Farbman

Commercial Real Estate Services Worldwide

NAI Farbman

28400 Northwestern Highway
Southfield, MI 48034

Phone: 248.353.0500
Fax: 248.353.0501

Website: www.naifarbman.com

Officers: Andrew Farbman, CEO; Andrew Gultman, CFO

Offices: Illinois, Michigan, Ohio

Total Leasing Transactions/Investment Sales: \$132,350,000

Leasing Transactions: \$57,150,000

Investment Transactions: \$75,200,000

Number of Leases: 337

Sq. Ft. of Transactions: 6,070,000

Projects: Fountain Walk, Novi, MI (Retail); Dime Building, Detroit, MI (Office); College Park, Detroit, MI (Office/Retail)

30 Copaken Brooks

1100 Walnut, Ste 2000
Kansas City, MO 64106

Phone: 816.701.5000
Fax: 816.701.5099

Website: www.copaken-brooks.com

Officers: Keith Copaken, Jon Copaken, Bucky Brooks, Principals; Troy Marquis, CEO

Offices: Kansas City, MO

Total Leasing Transactions/Investment Sales: \$124,684,614

Leasing Transactions: \$124,684,614

Number of Leases: 147

Sq. Ft. of Transactions: 1,260,012

Projects: NAIC (Nat'l Association of Insurance Commissioners), Kansas City, MO (Office); Generali USA, Leawood, KS (Office); DSI (Data Systems International), Kansas City, MO (Office)

31 The Lund Company

450 Regency Parkway, Ste 220
Omaha, NE 68114

Phone: 402.393.8811

Fax: 402.393.2402

Website: www.lundco.com

Officer: Jason Fisher, President

Offices: Omaha, NE

Total Leasing Transactions/Investment Sales: \$181,201,999

Leasing Transactions: \$51,405,497

Investment Transactions: \$66,714,701

Number of Leases: 210

Sq. Ft. of Transactions: 15,418,530

Projects: Grey Stone - Stonehenge, Bradyville, IA (Land); CSG Land, Omaha, NE (Land); Deerfield Apartments, Blair, NE (Multi-Family)

32 Gateway Commercial, Cushman & Wakefield Alliance

101 S. Hanley Rd., Ste. 1400
St. Louis, MO 63105

Phone: 314.863.4447
Fax: 314.863.4407

Website: www.gateway-commercial.com

Officer: Christopher R. Fox, SIOR, CCIM, Managing Director, Principal; C. Kevin Gallagher, SIOR, CCIM, Managing Director, Principal

Offices: St. Louis, St. Peters, MO

Total Leasing Transactions/Investment Sales: \$102,077,079

Leasing Transactions: \$51,731,486

Investment Transactions: \$50,346,079

Number of Leases: 84

Sq. Ft. of Transactions: 1,902,582

34 Cooper Commercial Investment Group

6120 Parkland Blvd., Ste 206
Cleveland, OH 44124

Phone: 216.916.7313
Fax: 216.916.9182

Website: www.coopergr.com

Officers: Dan Cooper, President & Broker; Bob Havasi, Vice President

Offices: Cleveland, OH

Total Leasing Transactions/Investment Sales: \$96,000,000

Investment Transactions: \$96,000,000

Sq. Ft. of Transactions: 415,000

Projects: Powell Crossing, Powell, OH (Retail); Neighborhood Shoppes at Polaris, Columbus, OH (Retail); Walgreens Brunswick, Brunswick, OH (Retail)

35 BRADFORD ALLEN

Bradford Allen

200 S. Michigan Avenue
Chicago, IL 60604

Phone: 312.994.5700
Fax: 312.994.5701

Website: www.bradfordallen.com

Officers: Jeffrey Bernstein, Principal, Co-Founder; Laurence Eibaum, Principle, Co-Founder

Offices: Chicago, Oak Brook, IL

Total Leasing Transactions/Investment Sales: \$93,860,000

Leasing Transactions: \$93,860,000

Number of Leases: 203

Sq. Ft. of Transactions: 828,062

33 Continental Realty

150 E. Broad Street
Columbus, OH 43215

Phone: 614.221.1800
Fax: 614.221.9162

Website: www.continental-realty.com

Officers: Larry R. Ritter, President

Offices: Columbus, OH

Total Leasing Transactions/Investment Sales: \$97,368,300

Leasing Transactions: \$60,368,300

Investment Transactions: \$37,000,000

Number of Leases: 412

Sq. Ft. of Transactions: 3,226,000

Projects: Kingsdale, Upper Arlington, OH (Retail); Arena District, Columbus, OH (Office/Retail); Grandview Yard, Grandview, OH (Office/Retail)

36 NAI Ohio Equities

605 S. Front St., Ste 200
Columbus, OH 43215

Phone: 614.224.2400
Fax: 614.224.5436

Website: www.ohioequities.com

Officers: Sandy "George" Simpson, President; Mark Wengerd, CFO

Offices: Columbus, OH

Total Leasing Transactions/Investment Sales: \$89,906,000

Leasing Transactions: \$33,964,000

Investment Transactions: \$55,942,000

Projects: 1080 Steelwood, Columbus, OH (Office); 1105 Schrock Road, Columbus, OH (Office)