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BEST OF THE BEST 2016 TOP BROKERS

28 Darwin Realty & Development Corporation

Total Leasing Transactions/Investment Sales: \$223,741,567

970 N. Oaklawn Ave., Ste. 100
Elmhurst, IL 60126
Phone: 630.782.9520
Fax: 630.782.9531



Website: www.darwinrealty.com

Officers: George Cibula, Managing Broker; Richard Daly, President
Offices: Elmhurst, IL

Leasing Transactions: \$85,969,277
Investment Transactions: \$137,772,290
Sq. Ft. of Transactions: 7,308,808

Number of Leases: 112

Projects: Welbic, LLC, Valous, IL/WI (Industrial); Gerber Collision & Glass, Elmhurst, IL (Flex); Investment Sale, Carol Stream, IL (Industrial)

29 Farman Group/NAI Farman

Total Leasing Transactions/Investment Sales: \$200,000,000

28400 Northwestern Highway, Ste. 400
Southfield, MI 48034
Phone: 248.353.0500
Fax: 248.353.0501



Website: www.farman.com

Officers: Andrew Farman, CEO; Andrew Gutman, President
Offices: Southfield, Detroit, Bingham Farms, Farmington, Troy, MI; Chicago, Northbrook, Evanston, Elk Grove Village, IL; Milwaukee, WI; Dublin, Milford, OH

Leasing Transactions: \$90,000,000
Investment Transactions: \$110,000,000
Sq. Ft. of Transactions: 9,500,000
Number of Leases: 335

Projects: 28000 W. Jefferson, Gibraltar, MI (Industrial); 1 Costco Dr., Monroe Twp, NJ (Industrial); 30500 Van Born Rd., Wayne, MI (Industrial)

30 L3 Corporation

Total Leasing Transactions/Investment Sales: \$193,198,694

211 N. Lindbergh, Ste. 150
St. Louis, MO 63141
Phone: 314.469.7400
Fax: 314.576.9768

Website: www.L3Corp.net

Officers: Craig Wielansky, President; Ian Silberman, Principal
Offices: St. Louis, MO

Leasing Transactions: \$150,449,914
Investment Transactions: \$42,748,780
Sq. Ft. of Transactions: 2,070,568

Number of Leases: 132

Projects: Dave & Busters, Kansas City, KS (Corbin Park Redevelopment); Academy, Manchester, MO (Manchester Plaza); Capitol Mall, Jefferson City, MO (Retail)

31 Paine Wetzel TNC Worldwide

Total Leasing Transactions/Investment Sales: \$167,817,613

8725 W. Higgins Rd., Ste. 800
Chicago, IL 60631
Phone: 773.714.9300
Fax: 773.714.8253



Website: www.painewetzel.com

Officers: Gerald Sullivan, Principal; Ed Wabick, Principal
Office: Chicago, IL

Leasing Transactions: \$108,891,444
Investment Transactions: \$58,926,169
Sq. Ft. of Transactions: 5,056,618

Number of Leases: 93

Projects: M&R Consolidation, Roselle, IL (Industrial); Milwaukee Avenue, Chicago, IL (Property Redevelopment); Church St, Hanover Park, IL (Land)

32 RFP Commercial

Total Leasing Transactions/Investment Sales: \$167,147,432

330 E. Kilbourn Ave Ste. 800
Milwaukee, WI 53202
Phone: 414.224.1200
Fax: 414.224.1022

Website: www.rfpcommercial.com

Officers: Robert E. Flood, Jr., Partner; Scott Revolniski, Partner; Ned Purtell, Partner

Offices: Milwaukee, WI

Leasing Transactions: \$102,723,992
Investment Transactions: \$64,423,440
Sq. Ft. of Transactions: 3,303,666

Number of Leases: 116

Projects: Molina Healthcare, Milwaukee, WI (Office); Fair Park Business Center, West Allis, WI (Investment); GWLPA Financial, Milwaukee, WI (Office)

33 Goodman Real Estate Services Group LLC

Total Leasing Transactions/Investment Sales: \$159,679,842

25333 Cedar Rd., Ste. 305
Cleveland, OH 44124
Phone: 216.381.8200
Fax: 216.381.8211

Website: www.goodmanrealestate.com

Officers: Randall J. Goodman, President;
Richard H. Edelman, Senior VP/Principal

Offices: Columbus, Cleveland, OH,
Leasing Transactions: \$116,858,927
Investment Transactions: \$42,820,915

Sq. Ft. of Transactions: 4,006,568

Number of Leases: 114

Projects: LA Fitness, Brooklyn, OH (Retail); Meijer, Mentor, OH (Retail); Cabela's, Avon, OH (Retail)

**34 Essex Realty Group, Inc.**

Total Leasing Transactions/Investment Sales: \$152,364,000

2211 N. Elston Ave., Ste. 302
Chicago, IL 60614
Phone: 773.305.4900
Fax: 773.305.4901

Website: www.essexrealtygroup.com

Officer: Douglas Imber, President
Offices: Chicago, IL

Investment Transactions: \$157,757,083
Sq. Ft. of Transactions: 400,437

Projects: 10275-79 S. 86th Terrace, Palos Hills, IL (Multifamily); 1338-1354 W Argyle, Chicago, IL (Multifamily); 2850 N. Clark, Chicago, IL (Multifamily)

35 Cooper Commercial Investment Group

Total Leasing Transactions/Investment Sales: \$140,000,000

6120 Parkland Blvd., Ste. 206
Cleveland, OH 44124
Phone: 888.525.5695
Fax: 216.916.9182

Website: www.coopergrp.com

Officers: Dan Cooper, President & Broker; Bob Havasi, Vice President
Offices: Cleveland, OH

Investment Transactions: \$140,000,000

Projects: Undisclosed Class "A" Office Building, Akron, OH (Office); JoAnn Plaza, Clarence, NY (Retail); Chagrin Plaza Complex, Cleveland, OH (Office)

36 Adelpia Properties

Total Leasing Transactions/Investment Sales: \$139,463,500

1314 Kensington Rd., Ste. 4974
Oak Brook, IL 60523
Phone: 630.455.4495
Fax: 630.455.4496

Website: www.adelphiaproperties.com

Officers: George Spirison, Principle; Simeon Spirison, Principle
Offices: Oak Brook, IL

Leasing Transactions: \$63,879,110
Investment Transactions: \$75,584,390
Sq. Ft. of Transactions: 1,300,779

Number of Leases: 143

Projects: The Gardner Learning School, Warrenville, IL (Single Tenant NNN Investment Deal); Bloomingdale Retail Center, Bloomingdale, IL (Retail Shopping Center); Single Tenant NNN Portfolio, Multi Locations, IL (Retail NNN Single Tenant Deals)

