

# LARGEST COMMERCIAL REAL ESTATE BROKERAGES

## RANKED BY NUMBER OF AGENTS/BROKERS

Rank	Name Address Phone/Web site	Number of agents/brokers	Number of FTEs	Square feet sold or leased 2007	Dollar value of sales transactions 2007	Dollar value of lease transactions 2007	Number of sales and lease transactions 2007	Top 2007 broker	Top local executive
1	<b>CB Richard Ellis Inc.</b> 200 Public Square Suite 2560, Cleveland 44114 (216) 687-1800/www.cbre.com/cleveland	53	110	9,500,000	NA	NA	350	Fred Herrera	David Browning managing director
2	<b>Colliers Ostendorf-Morris</b> 1100 Superior Ave E, Suite 800, Cleveland 44114 (216) 861-7200/www.colliersom.com	41	83	6,410,786	\$173,806,447	\$112,668,721	310	Joseph J. Martanovic	Warren L. Morris president, CEO
3	<b>Grubb &amp; Ellis</b> 1350 Euclid Ave. Suite 300, Cleveland 44115 (216) 861-3040/www.grubb-ellis.com	37	71	8,862,919	\$150,413,830	\$112,187,034	263	Terry Coyne	Robert C. Nosal executive vice president, managing director
4	<b>Kowit &amp; Passov Real Estate Group</b> 4832 Richmond Road, Suite 200, Cleveland 44128 (216) 514-5100/www.kowitpassov.com	20	10	1,550,000	NA	NA	210	Brad Kowit	Brad Kowit partner
5	<b>Cresco Real Estate</b> Three Summit Park Drive, Suite 200, Independence 44131 (216) 520-1200/www.crescorealestate.com	19	6	6,024,879	\$57,377,851	\$87,610,462	303	Rico Pietro	Robert P. Garber principal
5	<b>NAI Daus</b> 3401 Enterprise Pky, Suite 105, Beachwood 44122 (216) 831-3310/www.naidaus.com	19	5	3,342,066	\$126,751,200	\$39,489,351	148	Dan Cooper	NA
7	<b>Chartwell Group LLC</b> 1301 E. Ninth St., Suite 2210, Cleveland 44114 (216) 360-0009/www.chartwellgroup.com	18	28	994,980	\$22,061,800	\$12,659,297	164	David R. Stover	Mac Biggar president
8	<b>NAI Cummins Real Estate</b> 787 White Pond Drive, Suite A, Akron 44320 (330) 535-2661/www.naicummins.com	16	2	2,089,857	\$39,656,203	\$11,557,919	165	Mike Stacy	John F. Herwick
9	<b>Marcus &amp; Millichap</b> 5005 Rockside Road, Suite 1100, Independence 44131 (216) 654-0500/www.marcusmillichap.com	15	5	NA	\$350,000,000	NA	90	NA	Michael Glass regional manager
10	<b>The Staubach Co.</b> 127 Public Square, Suite 2410, Cleveland 44114 (216) 861-7171/www.staubach.com	14	22	8,121,000	\$24,603,000	\$482,573,000	124	J. Christopher Clayton	Robert J. Roe president
11	<b>The Krone Group</b> 2101 Richmond Road, Suite 1000, Beachwood 44122 (216) 464-5900/www.thekronegroup.com	11	NA	NA	NA	NA	NA	David Krone	David Krone president, CEO
12	<b>Coakley Real Estate Co. LLC</b> 1224 W. Sixth St., Cleveland 44113 (216) 772-4700/www.coakleyrealestate.com	8	2	51,000	\$895,000	\$1,741,000	8	Francis M. Coakley	Francis M. Coakley president
12	<b>RJ Wohl Co.</b> 24960 Center Ridge Road Suite 300, Westlake 44145 (440) 835-0300/www.rjwohl.com	8	12	NA	NA	NA	NA	Robert Szilvas	Jack M. Sanfilippo executive vice president
14	<b>Realty Corporation of America</b> 1148 Euclid Ave., Cleveland 44115 (216) 522-0020/www.realtycorpofamerica.com	7	5	58,250	\$2,600,000	\$680,000	17	Victor Duquum	Tony Viola president
14	<b>Reisenfeld &amp; Co.</b> 3659 Green Road, Suite 315, Beachwood 44122 (216) 765-8080/www.reisenfeld.com	7	3	898,356	\$882,349	\$1,155,898	116	Harold S. Reisenfeld	Drew Sulzer vice president
14	<b>Sequoia Realty Corp.</b> 7464 Mentor Ave., Mentor 44060 (440) 946-8600/www.sequoiarealty.com	7	10	NA	NA	NA	NA	Rick Ferris	Richard B. Ferris president
17	<b>The King Group</b> 25550 Chagrin Blvd., Suite 300, Beachwood 44122 (216) 831-9330/www.thekinggroup.com	5	15	195,000	NA	\$19,500,000	50	NA	Donald M. King president
18	<b>Davison &amp; Co.</b> 7580 Kimberly Lane, Chesterland 44026 (216) 861-0600/www.davisonandcompany.com	4	2	86,098	NA	\$7,682,350	20	Dyann Davison	Dyann Davison president
19	<b>Egar Steiger Associates</b> 3733 Park East Drive, Suite 230, Beachwood 44122 (216) 360-9090/www.egarsteiger.com	3	3	NA	NA	NA	NA	Steven Egar	Steven Egar president

Source: Information is supplied by the companies unless footnoted. Crain's Cleveland Business does not independently verify the information and there is no guarantee these listings are complete or accurate. We welcome all responses to our lists and will include omitted information or clarifications in coming issues. Business lists and The Book of Lists are available to purchase at [www.craincleveland.com](http://www.craincleveland.com)

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